

Jashing Huang Ph.D.
黃嘉新

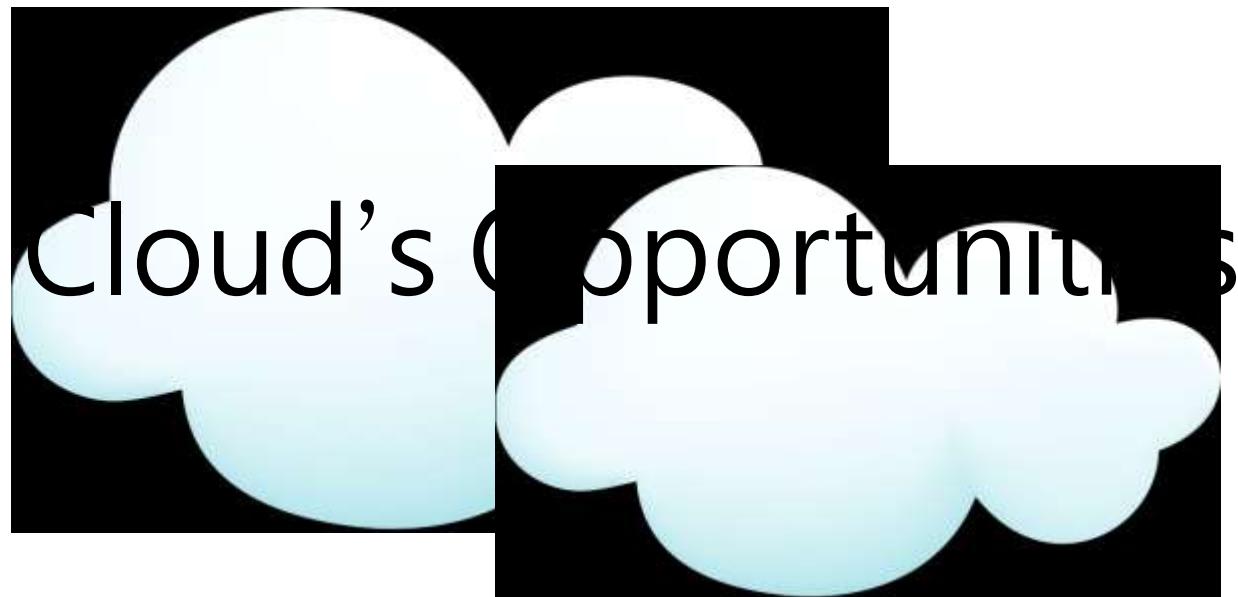
May, 7th, 2010



Agenda

- Cloud's Opportunities
 - ◆ Challenges of Cloud
 - ◆ Trend of Enterprise Cloud
- Enterprise Cloud – Core Technologies.
 - ◆ Security, Availability, and Flexibility (Virtualization)
- Qlution - Enterprise Cloud Solution
 - ◆ Qlution Cloud Architecture
 - ◆ All in 1 for All
 - ◆ Features and Benefits
- Case Study and Partnerships
- The Future





Qlution
Innovate | Create | Connect

Opportunities

兆元雲端產業商機

雲端運算產業發展方案出爐！行政院預訂本週四（29日）院會將拍板**雲端運算產業**發展方案，政府決在**5年投入230億元**，從事網路頻寬基礎建設、應用開發等層面，將財稅、中小企業、教育、電子發票、健保等「政府雲」商機釋出，培養民間練兵機會，以爭取國際雲端產業商機。

Source :工商時報 2010-04-27

美林證券分析指出**雲端運算**市場預估於2011年達**美元1600億**，其中950億是商業用途、資料分享、協同作業等應用。

Source :美林證券 Merrill Lynch

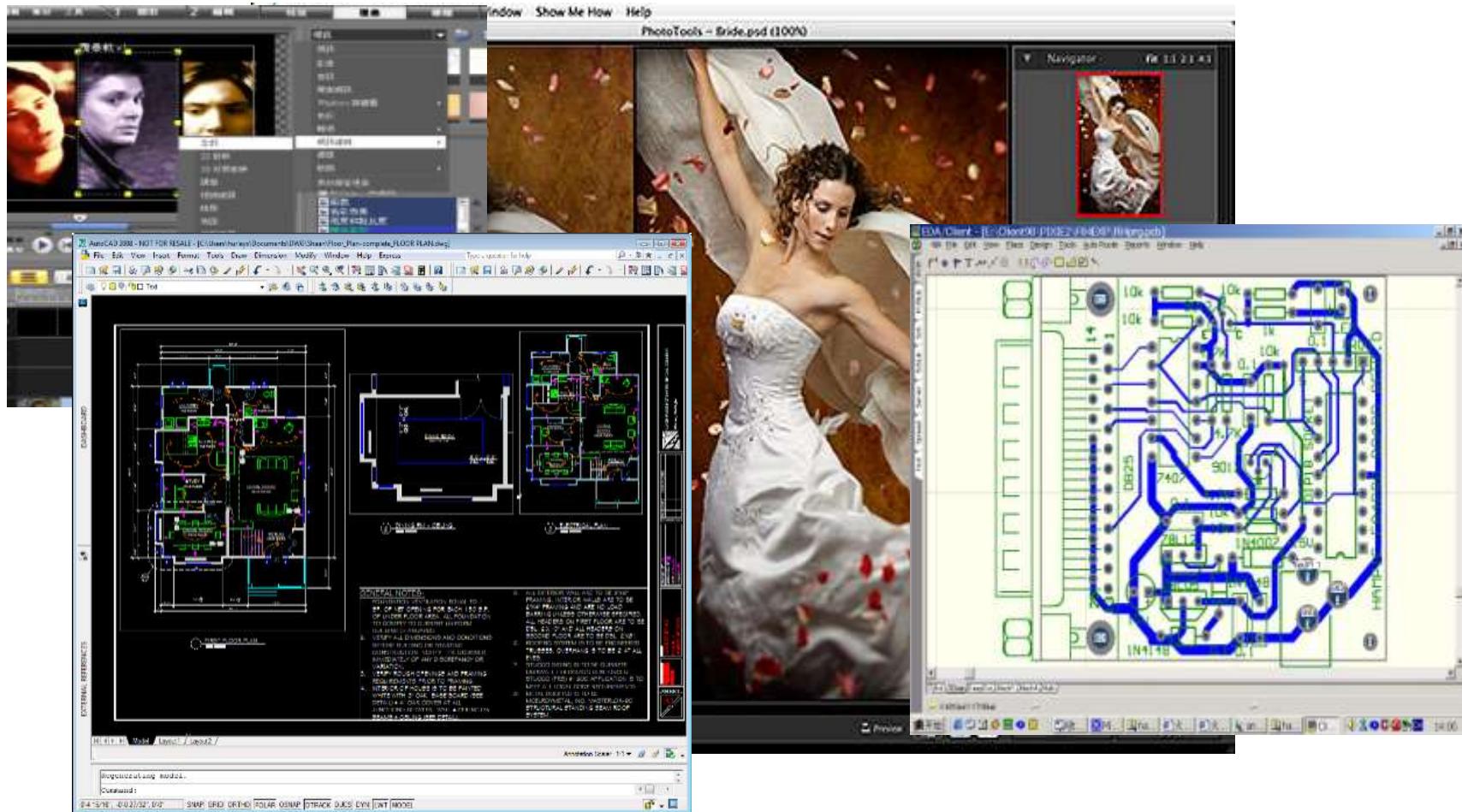


Challenges of Enterprise Cloud

- Total Cost of Ownership
- Security & Trust Concern
- Mature Core Technologies
- System Integration and Migration
- Business Model and Benefits

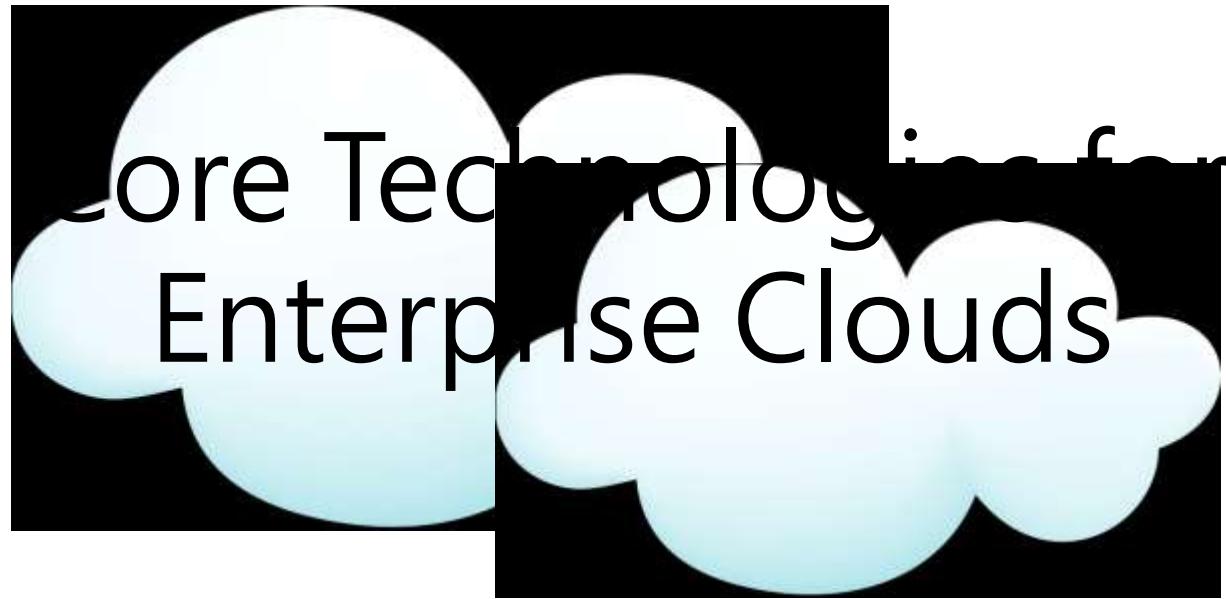


Expectation of Cloud

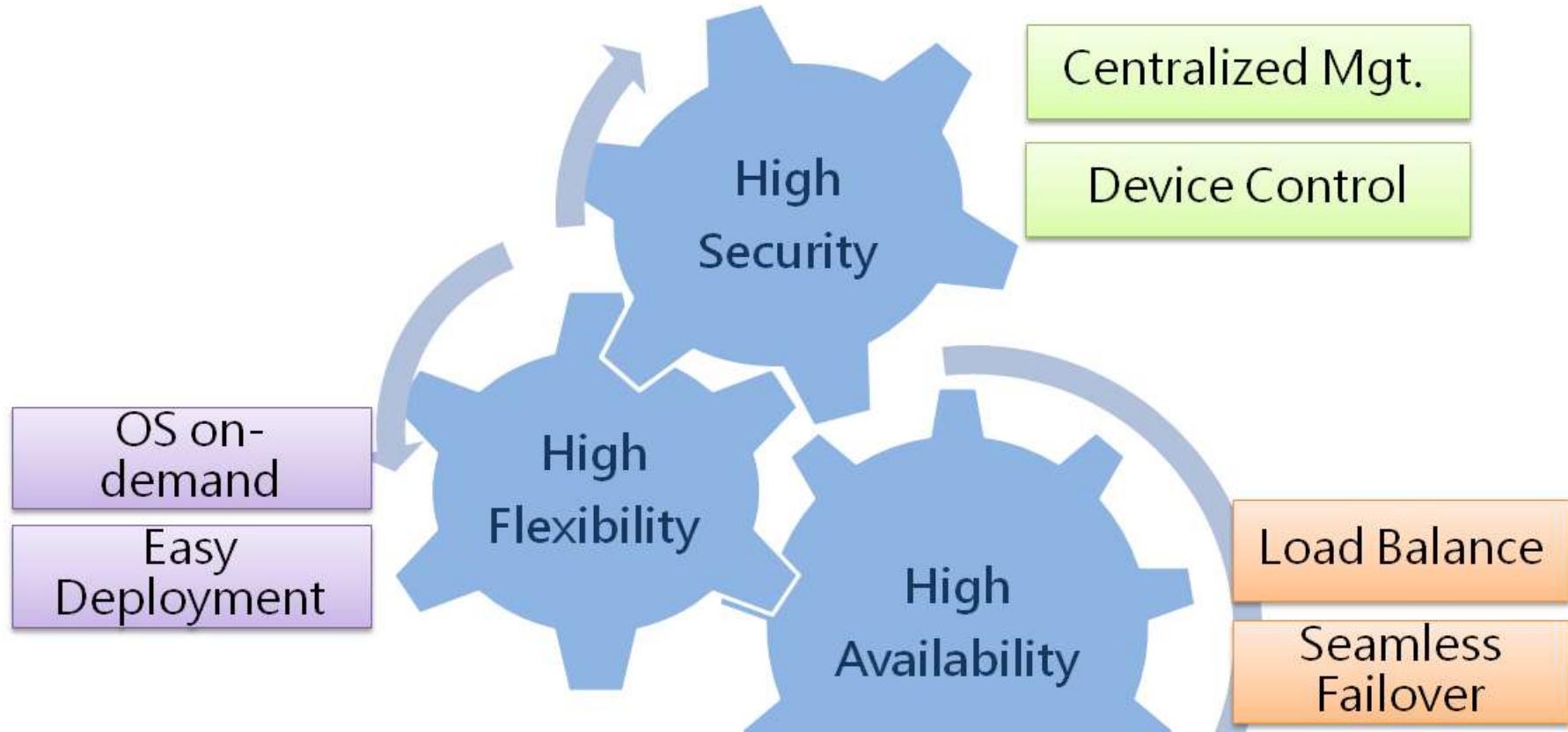


Qlution

Innovation



Core Technologies



Qlution

Innovate

tion

High Security



Centralized Management

AAA (Authentication,
Authorization, and Accounting)

Device Management

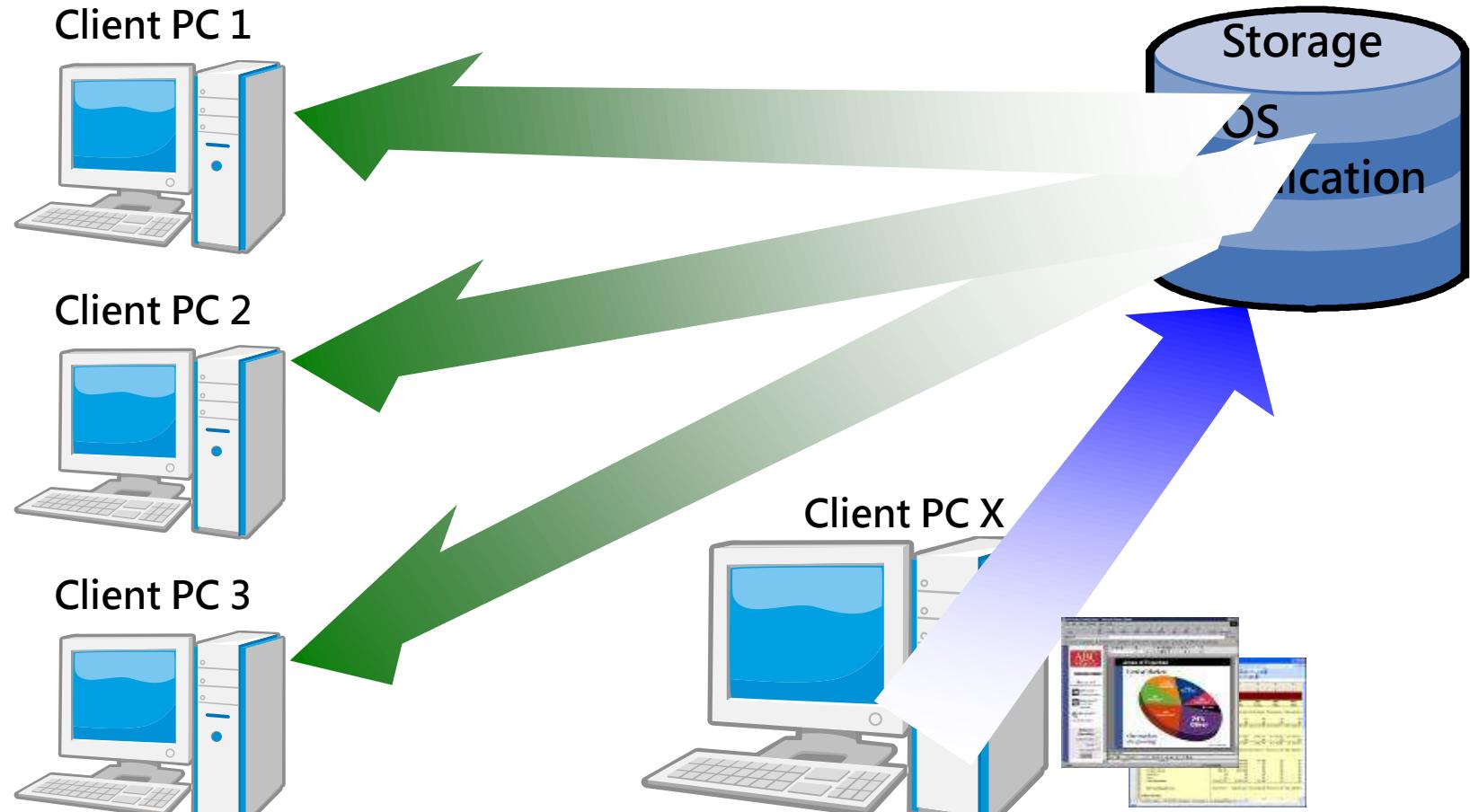
Secured Data Transmission

Qlution

Innovate

tion

High Security– Centralized Management



Qlution
Innovation

High Flexibility



OS On-demand

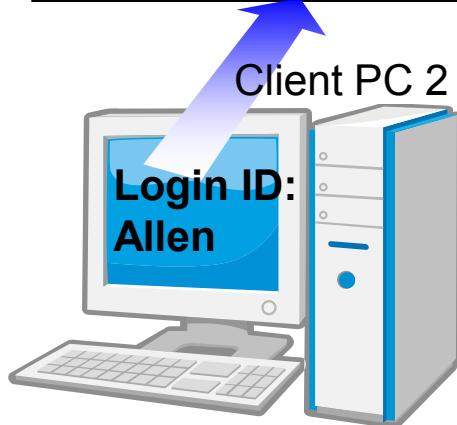
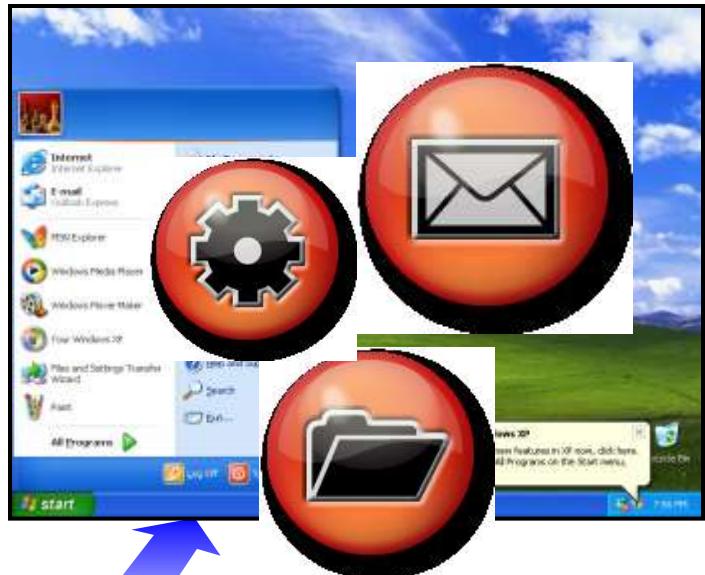
Easy Deployment

Mobility

Qlution

Innovation

High Flexibility – Portable Accounts



Qlution
Innovation

High Availability



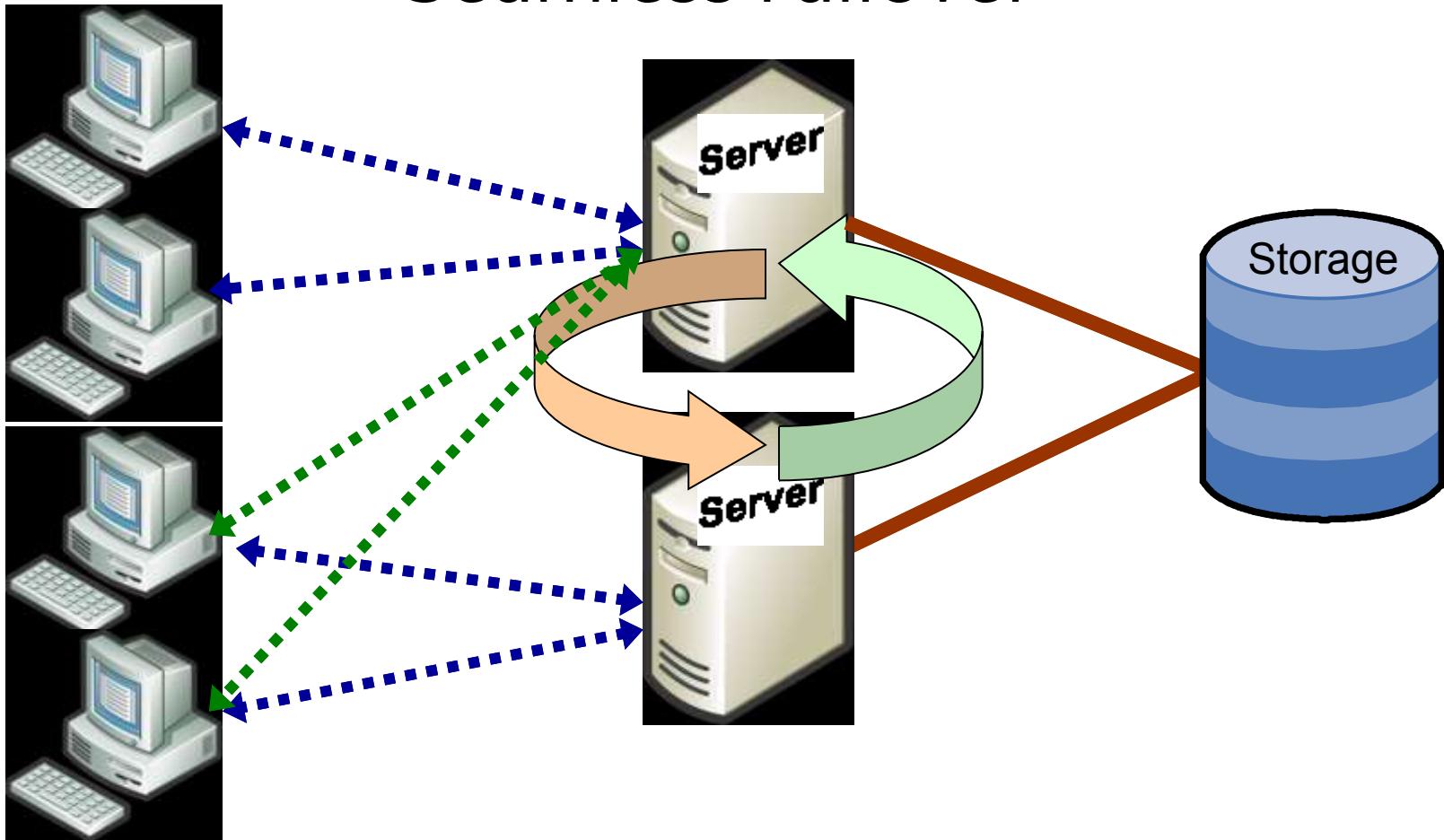
Virtualized Storage

Load Balance

Seamless Failover



High Availability – Load Balance & Seamless Failover





Qlution Cloud Solution

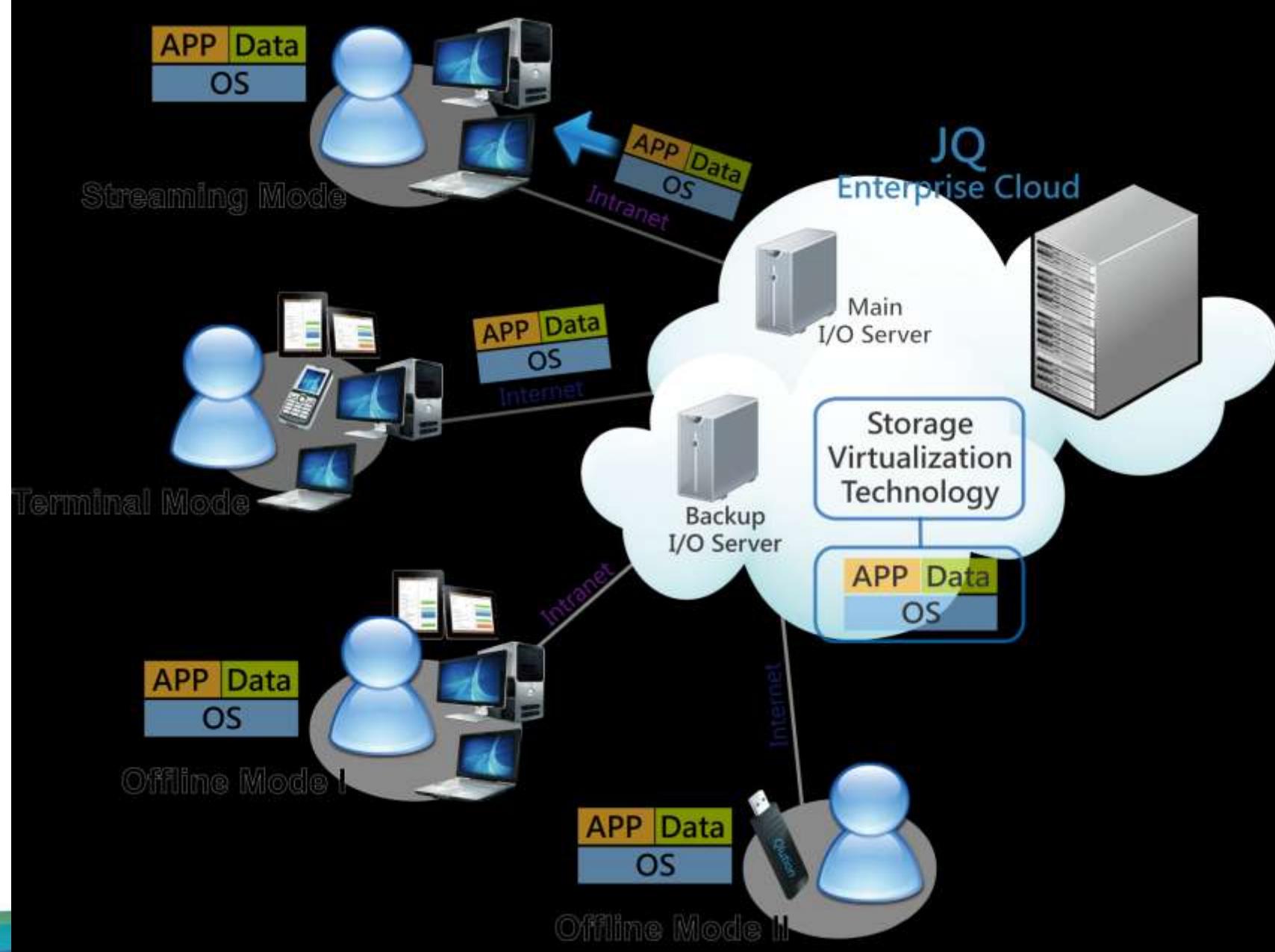


All new Enterprise Cloud Computing Solution

Users can access any application service stored in the Cloud data center with flexibility and security. Centralize the enterprise information with the cloud storage technique based on profound R&D in enterprise information management solutions. This whole new Enterprise Cloud Service Solution not only improves enterprise data security effectively but also significantly reduces total cost of ownership.

Qlution

Innovate ation

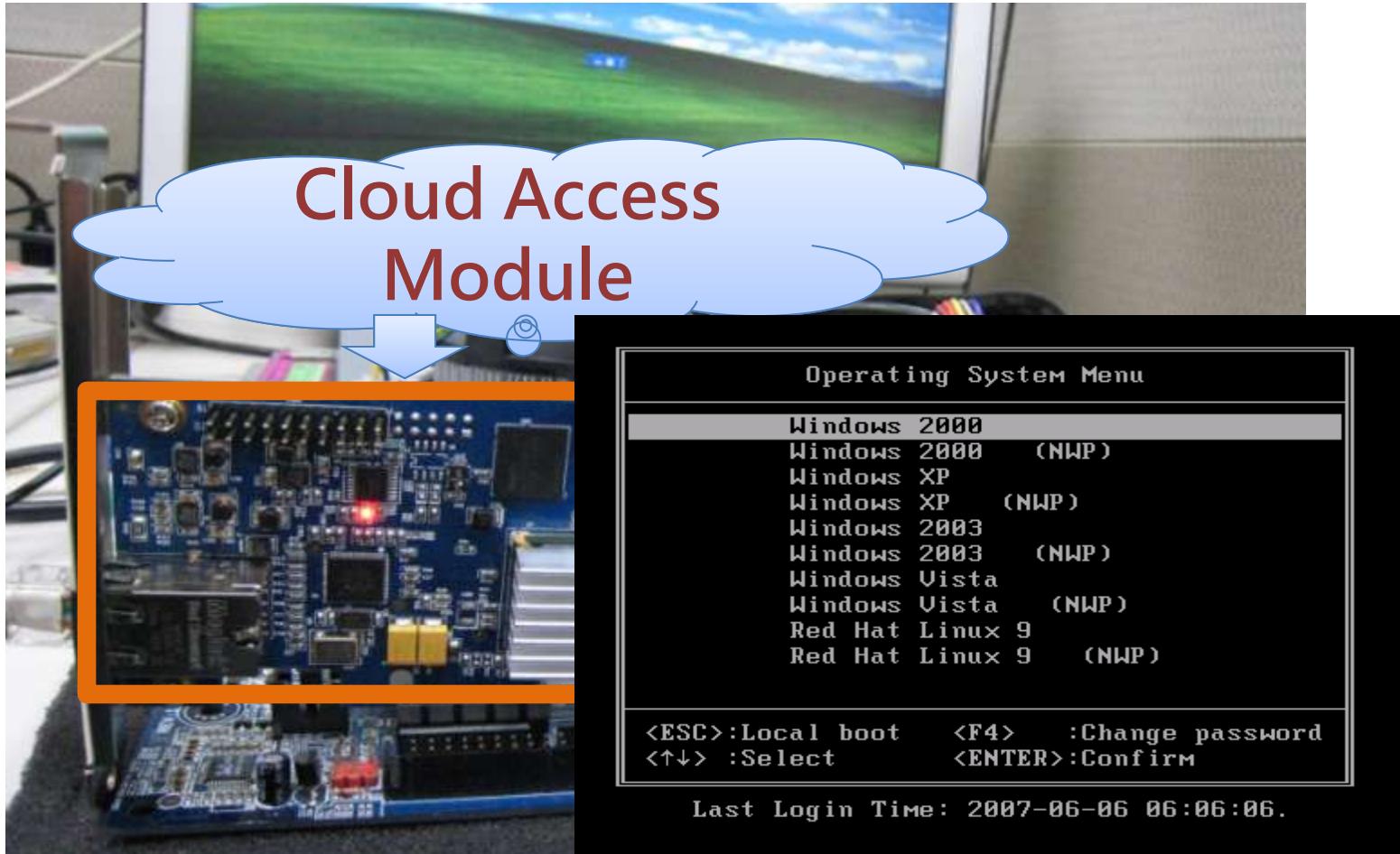


Qlution

Inno

tion

Cloud Access Module (Desktop)

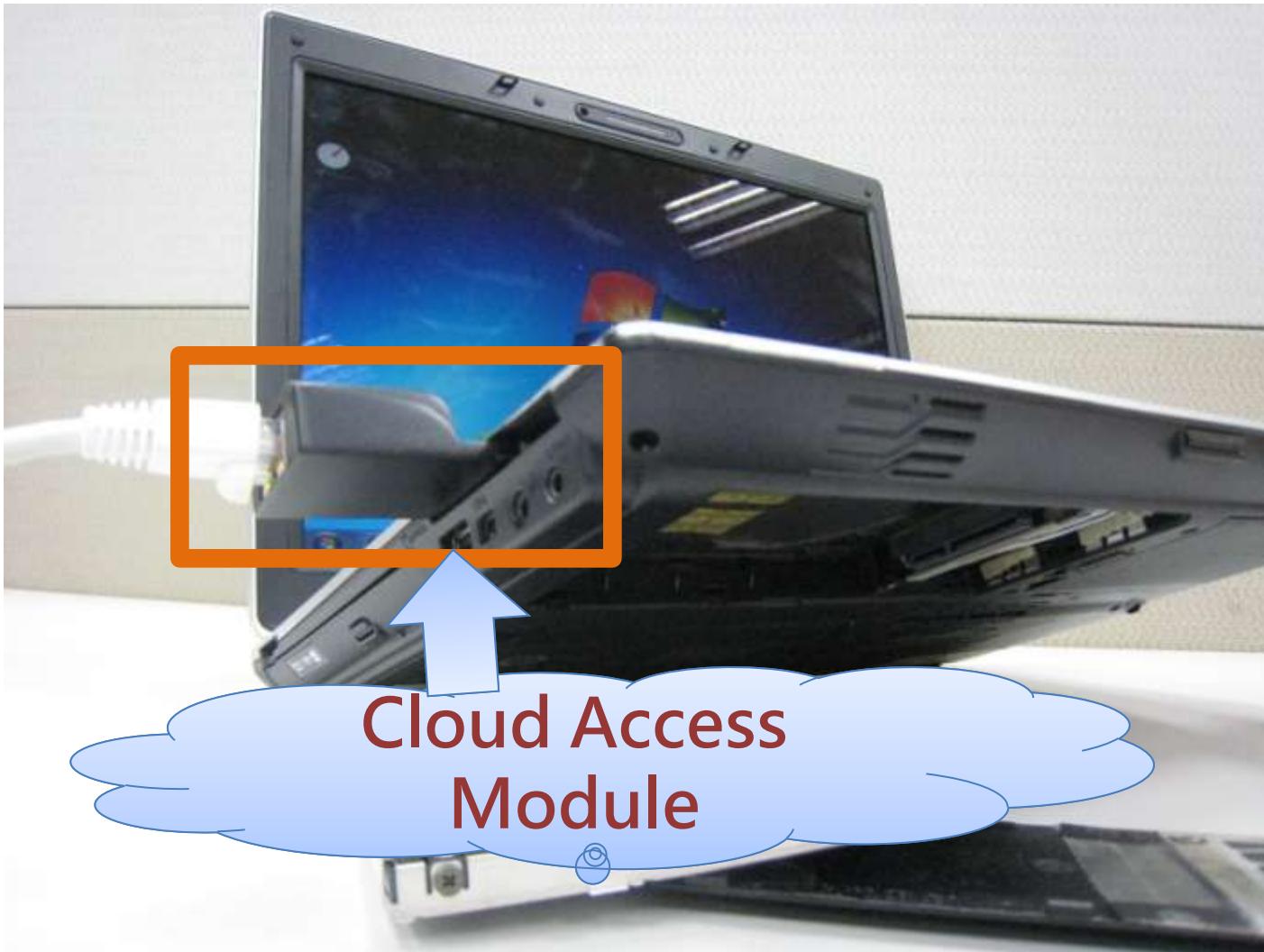


Qlution

Innovate

tion

Cloud Access Module (Laptop)

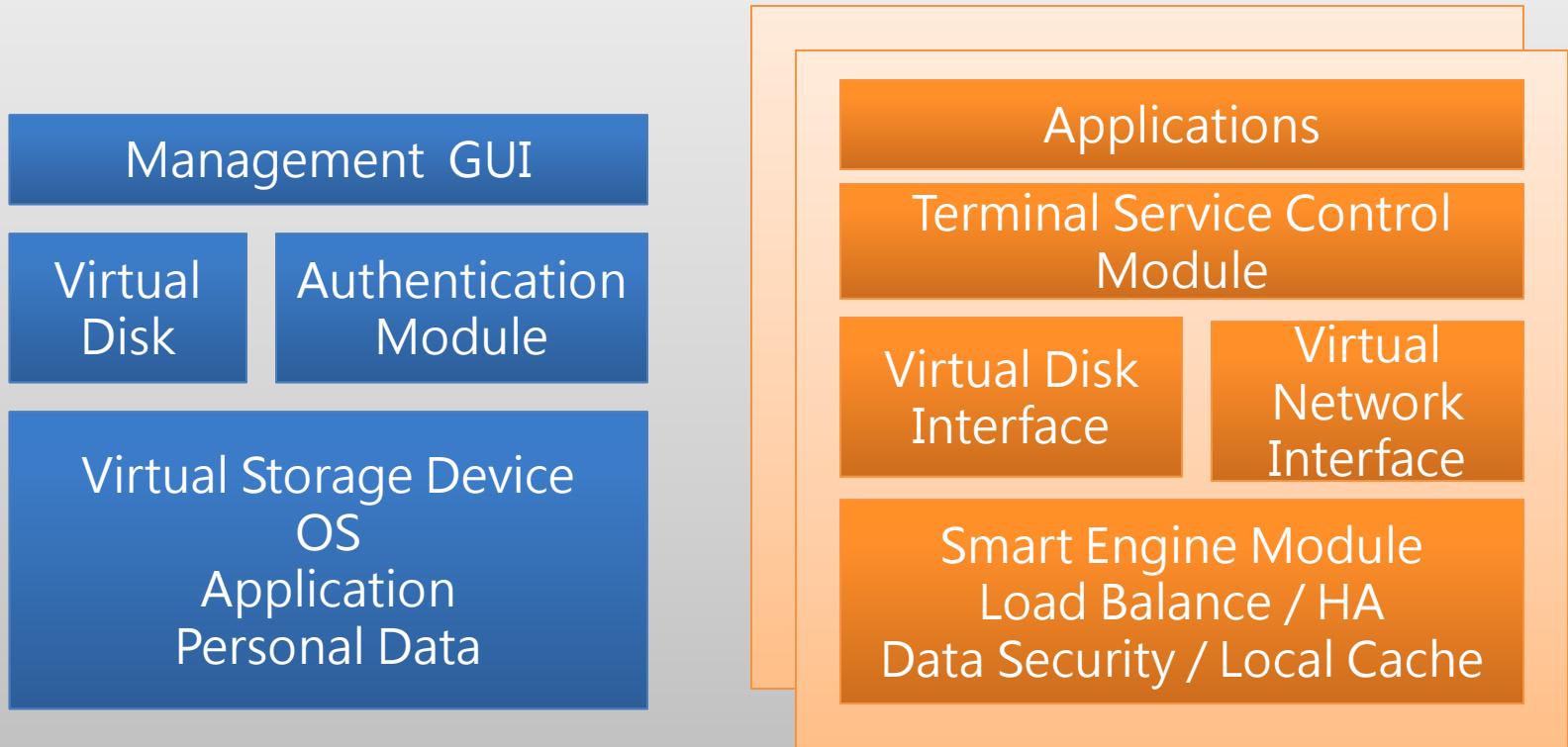


Qlution

Innovate

Innovation

Qlution's Architecture

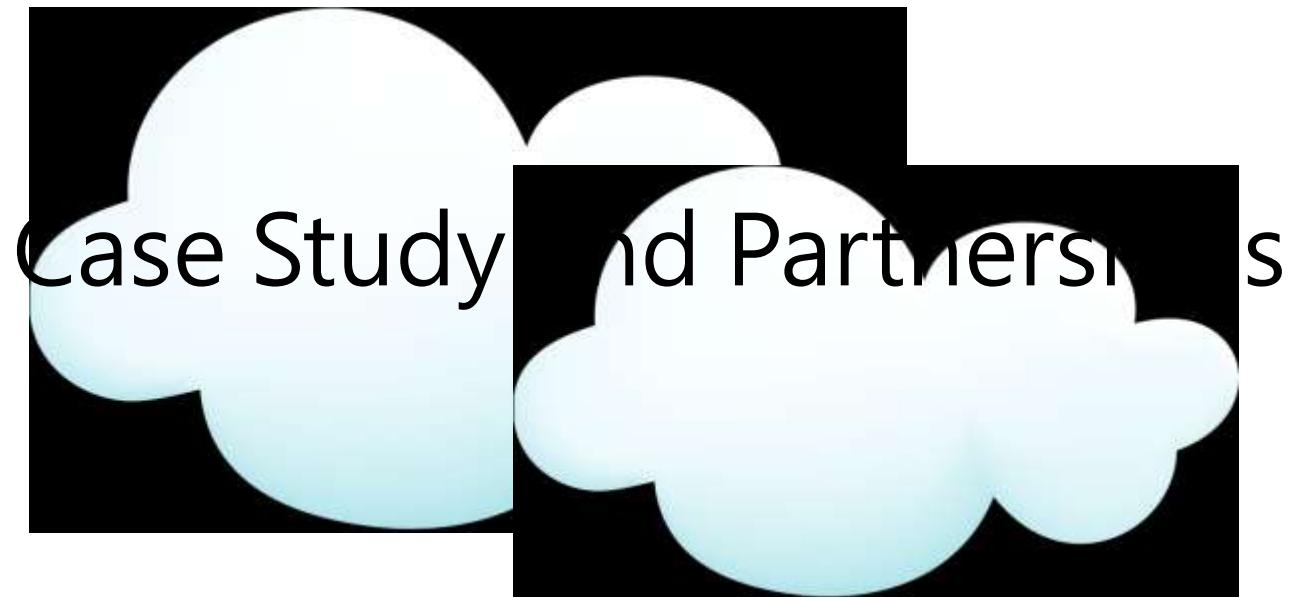


Innovation

Benefits – Reduce TCO

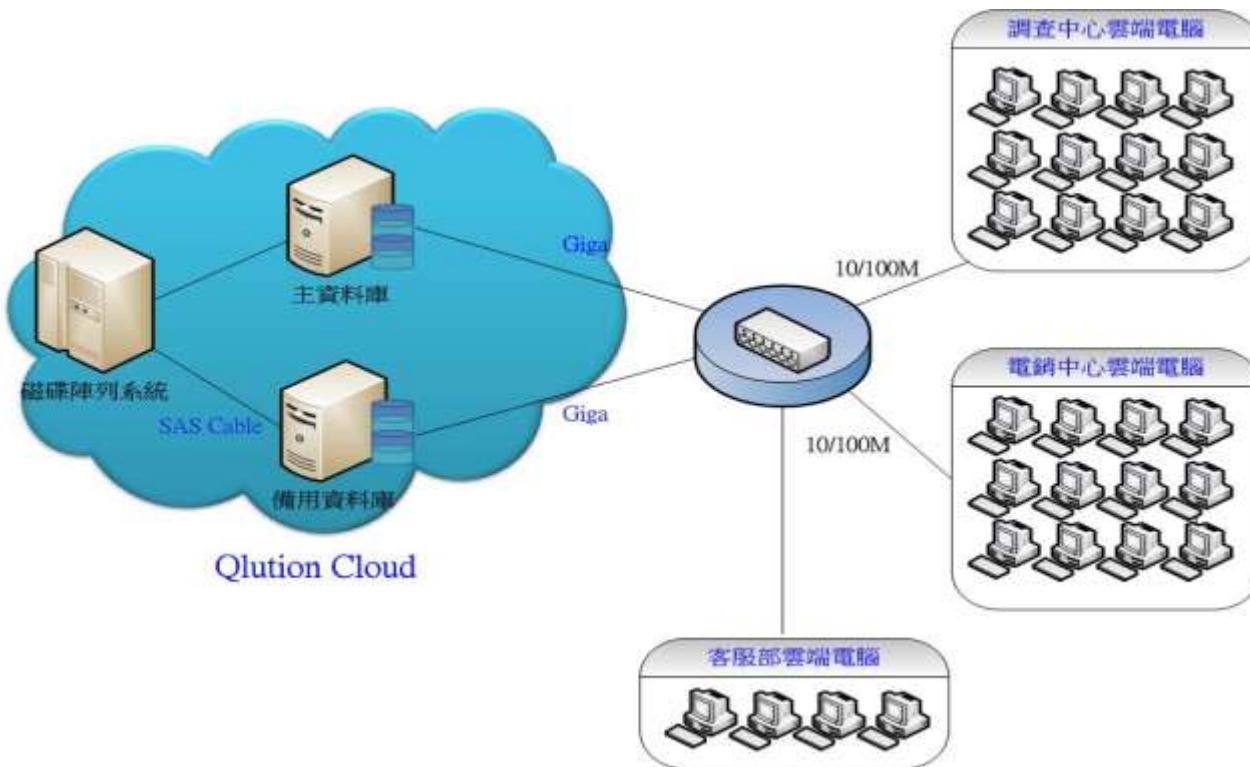
Qlution Features	Benefits
	Flexibility Reduce implementation time and deployment cost
	Green Reduce power consumption and CO2 emission
	Security Reduce risk of data leaking
	Integration Reduce system integration and data migration effort
	Cost Reduce maintenance cost and downtime cost





Case Study - 1

The Pilot Cloud Call Center

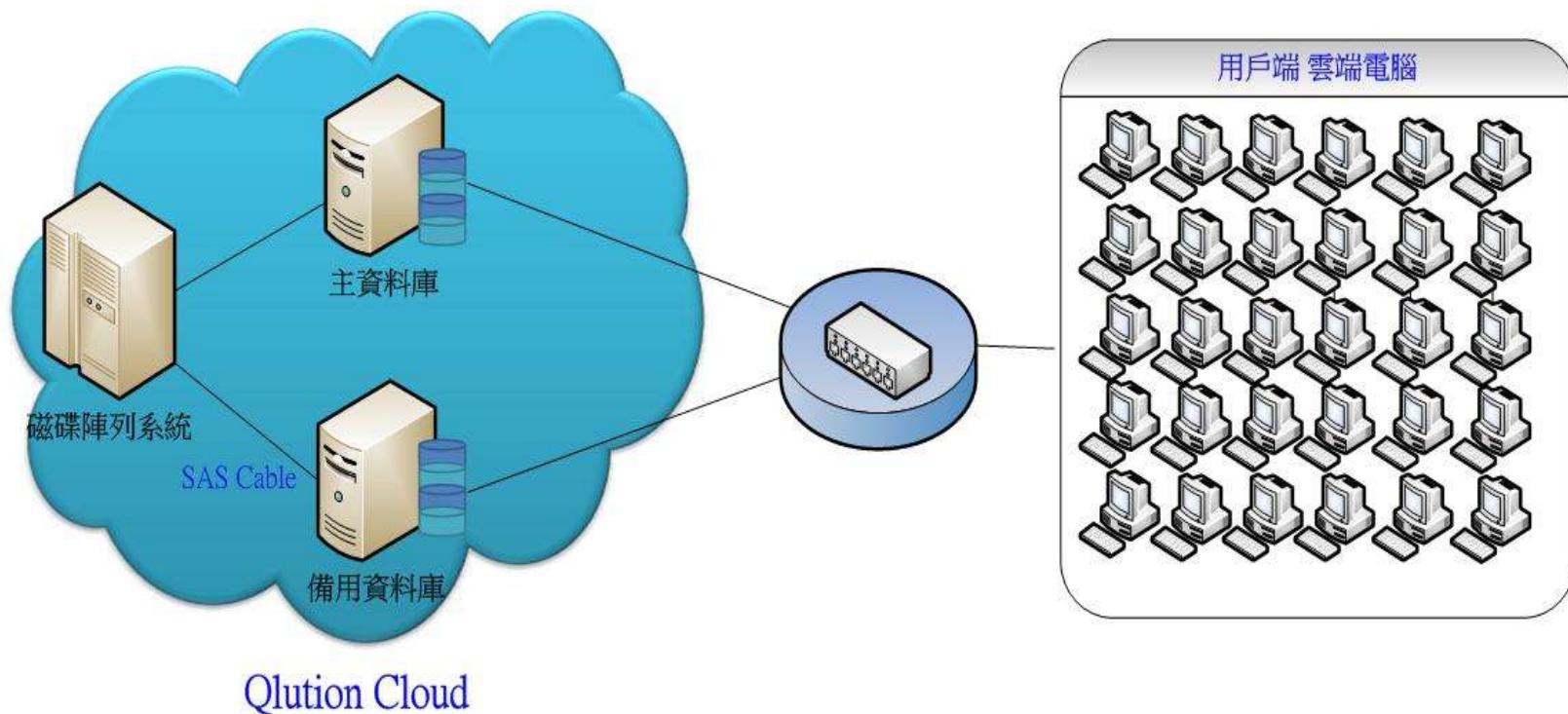


Case Study -2

Enterprise Cloud for Office

ORIX

台灣歐力士股份有限公司
ORIX Taiwan Corporation



Innovati

Case Study -3

Enterprise Cloud for Office 建興電子(8008)

Item	Qlution	Tradition PC
Capital Investment		
Power Saving		
Down Time Cost		ROI
Headcount Outcome		42%
TCO Total		



LITEON®

LITE-ON IT CORPORATION | TAIWAN

Global Leader
in Digital Converged Devices



Innovate

Qlution

tion

Case Study -4

Enterprise Cloud for Office 勝華科技(2384)



Item	Qlution	Tradition PC
Capital Investment		
Power Saving		
Down Time Cost		
Hadcount Outcome		
TCO Total		

**TCO save
39%**



More Cases....



ORIX | 台灣歐力士股份有限公司
ORIX Taiwan Corporation

LITEON®
LITE-ON IT CORPORATION | TAIWAN



Innovate

Partners

ORIX

台灣歐力士股份有限公司
ORIX Taiwan Corporation

FUJITSU

vmware

PCI
SIG

MARVELL

IP-guard

BIGFIX

High Performance Systems &
Security Management

EMC²
where information lives*

intel



Microsoft®

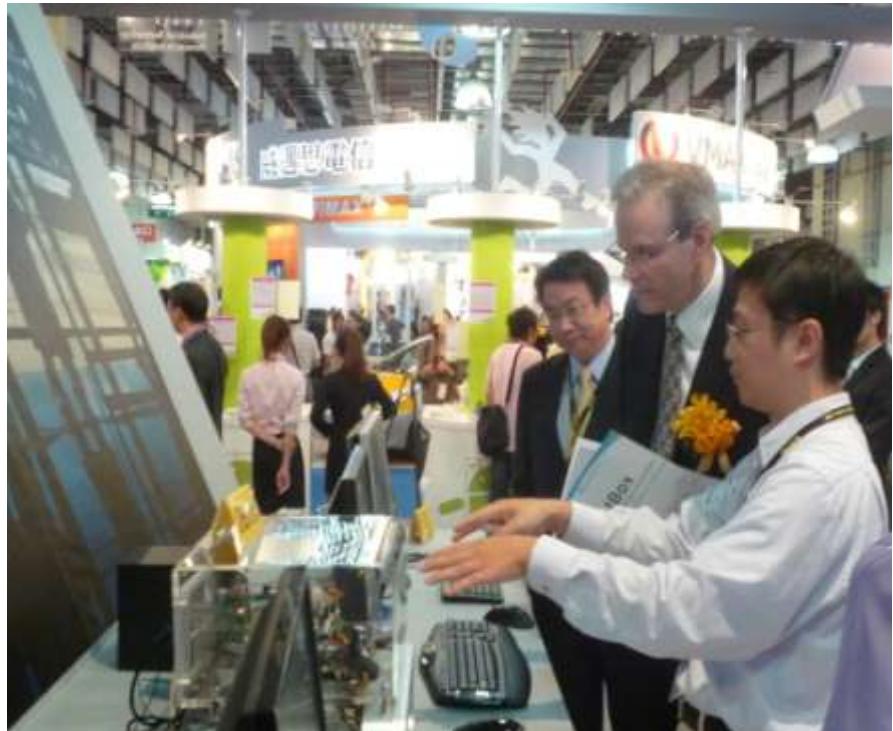
Smart IT

Qlution

Innovate...tion

The Futures - Cloud 2.0

- Community Cloud
- JBox: TV-PC
- Entertainment
Cloud



JBox: TV-PC @ WiMax Forum 2009, Taipei





We are the leading company world-wide
in Enterprise Cloud Solution!

Thank You

